Civita Neighborhood Newsletter

Team Mundell - Serving Civita since 2014 www.civitahome.com JANUARY 2022

2021 TOP HOMES SOLD IN CIVITA NEIGHBORHOOD

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|---|----|----|
| A | La | |

| Address | Bed | Bath | Sqft | Price | Sold |
|-----------------|-----|------|-------|-------------|----------|
| 7893 Altana Way | 3 | 3.5 | 2,180 | \$1,180,000 | 4/16/21 |
| 7881 Altana Way | 3 | 3.5 | 1,853 | \$1,150,000 | 9/30/21 |
| 7896 Altana Way | 3 | 2.5 | 1,754 | \$1,000,000 | 11/12/21 |
| 7911 Altana Way | 3 | 3.5 | 1,853 | \$979,000 | 1/29/21 |
| 7883 Altana Way | 3 | 2.5 | 1,668 | \$885,000 | 12/28/20 |
| | | | | | |

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Avella

| Address | Bed | Bath | Sqft | Price | Sold |
|-----------------|-----|------|-------|-------------|----------|
| 2858 Avella Cir | 4 | 3.5 | 2,346 | \$1,700,000 | 9/14/21 |
| 2856 Avella Cir | 3 | 3.5 | 2,275 | \$1,600,000 | 9/14/21 |
| 2622 Avella Dr | 3 | 3.5 | 2,124 | \$1,400,000 | 12/13/21 |
| 2808 Avella Cir | 3 | 3.5 | 2,275 | \$1,097,826 | 4/28/21 |
| 2836 Avella Cir | 3 | 2.5 | 1,512 | \$944,847 | 11/19/21 |

Elevate

| Address | Bed | Bath | Sqft | Price | Sold |
|-----------------|-----|------|-------|-----------|----------|
| 2450 Comm Ln 14 | 3 | 2.5 | 1,648 | \$955,000 | 5/3/21 |
| 2400 Comm Ln 59 | 3 | 2.5 | 1,600 | \$900,000 | 2/3/21 |
| 2420 Comm Ln 39 | 2 | 2 | 1,232 | \$810,000 | 6/16/21 |
| 2460 Comm Ln 1 | 2 | 2 | 1,232 | \$810,000 | 8/13/21 |
| 2420 Comm Ln 34 | 3 | 2.5 | 1,628 | \$789,990 | 12/18/20 |

Frame & Focus

| Address | Bed | Bath | Sqft | Price | Sold |
|-------------------|-----|------|-------|-----------|----------|
| 2343 Aperture Cir | 3 | 2.5 | 1,687 | \$950,000 | 10/20/21 |
| 2460 Aperture Cir | 3 | 2.5 | 1,599 | \$915,150 | 7/20/21 |
| 2575 Aperture Cir | 3 | 2.5 | 1,894 | \$889,950 | 6/22/21 |
| 2388 Aperture Cir | 3 | 2.5 | 1,599 | \$880,000 | 6/4/21 |
| 2646 Aperture Cir | 3 | 2.5 | 1,470 | \$860,000 | 12/17/21 |

| Address | Bed | Bath | Sqft | Price | Sold |
|---------------------|-----|------|-------|-------------|----------|
| 8349 Summit Way | 3 | 3.5 | 2,183 | \$1,260,000 | 4/23/21 |
| 8330 Summit Way | 3 | 3.5 | 2,092 | \$1,150,000 | 3/15/21 |
| ucent l | | | | | |
| Address | Bed | Bath | Sqft | Price | Sold |
| 8430 Distinctive Dr | 2 | 2 | 1,688 | \$1,065,000 | 9/21/2 |
| 8307 Distinctive Dr | 3 | 3.5 | 1,760 | \$990,000 | 7/23/2 |
| 8391 Distinctive Dr | 3 | 2.5 | 1,630 | \$989,000 | 8/12/2 |
| 8383 Distinctive Dr | 2 | 2 | 1,653 | \$960,000 | 4/21/2 |
| 8436 Distinctive Dr | 3 | 2.5 | 1,666 | \$957,000 | 6/7/2 |
| ucent II | | | | | |
| Address | Bed | Bath | Sqft | Price | Sold |
| 8534 Aspect Dr | 3 | 2 | 1,878 | \$1,199,000 | 7/13/2 |
| 8511 Aspect Dr | 3 | 2.5 | 1,666 | \$1,065,000 | 9/10/2 |
| 8577 Aspect Dr | 2 | 2 | 1,653 | \$1,045,000 | 6/16/2 |
| 8541 Aspect Dr | 3 | 2.5 | 1,666 | \$913,000 | 12/11/20 |
| 8549 Aspect Dr | 2 | 2 | 1,489 | \$865,000 | 5/5/2 |
| Drigen | | | | | |
| Address | Bed | Bath | Sqft | Price | Sold |
| 7770 Stylus Dr | 3 | 3.5 | 1,814 | \$1,005,000 | 12/9/2 |
| 7875 Modern Oasis | 3 | 3.5 | 1,555 | \$950,000 | 12/15/2 |
| 7870 Civita Blvd | 3 | 3.5 | 1,580 | \$920,000 | 7/19/2 |
| 7861 Modern Oasis | 3 | 3.5 | 1,814 | \$910,000 | 9/28/2 |
| 7828 Civita Blvd | 2 | 2.5 | 1,464 | \$900,000 | 11/17/2 |

Promontory

| Address | Bed | Bath | Sqft | Price | Sold |
|------------------|-----|------|-------|-------------|----------|
| 2787 Via Alta Pl | 4 | 4 | 2,188 | \$1,600,000 | 5/5/21 |
| 2801 Via Alta Pl | 4 | 4 | 2,188 | \$1,600,000 | 9/7/21 |
| 2799 Via Alta Pl | 2 | 2 | 1,584 | \$1,312,500 | 10/29/21 |
| 2725 Via Alta Pl | 3 | 3.5 | 2,188 | \$1,240,000 | 2/4/21 |
| 2857 Via Alta Pl | 2 | 2 | 1,584 | \$1,237,500 | 10/18/21 |



35 years of professional real estate experience.

Carol Mundell 858.967.7331 carolmundell@century21award.com DRE# 00863002 Lauren Mundell 858.668.8064

Imundell@century21award.com DRE# 02028998 CENTURY 21. Award

Mission Valley Office

SUMMARY OF CIVITA COMPLEXES

| | Builder | Year Built | # of Units | Floor Plans | Sq Footage |
|-------------------------|-----------------|------------|------------|----------------|----------------|
| ORIGEN- SOCIAL GARDENS | Shea Homes | 2012-2014 | 127 | 2 - 4 bedrooms | 1,390 to 2,110 |
| ORIGEN- SKYLOFT | Shea Homes | 2012-2014 | 73 | 2 - 3 bedrooms | 1,452 to 1,760 |
| ALTANA | TriPointe Homes | 2013-2014 | 45 | 3 bedrooms | 1,668 to 2,180 |
| FOCUS | Shea Homes | 2014-2015 | 76 | 3 bedrooms | 1,306 to 1,470 |
| FRAME | Shea Homes | 2014-2015 | 64 | 3 bedrooms | 1,585 to 1,983 |
| LUCENTI | Shea Homes | 2015-2016 | 54 | 2-3 bedrooms | 1,454 to 2,078 |
| LUCENT II | Shea Homes | 2017-2019 | 66 | 2-3 bedrooms | 1,457 to 2,078 |
| APEX | Ryland Homes | 2015-2017 | 58 | 3-5 bedrooms | 2,092 to 2,229 |
| PROMONTORY- THE BLUFFS | New Home Co. | 2018-2020 | 40 | 2-4 bedrooms | 1,584 to 2,188 |
| PROMONTORY- THE HEIGHTS | New Home Co. | 2018-2020 | 93 | 2-3 bedrooms | 1,401 to 2,015 |
| ELEVATE | ColRich | 2018-2020 | 62 | 2-3 bedrooms | 1,232 to 2,021 |
| AVELLA | New Home Co. | 2019-2021 | 98 | 3-4 bedrooms | 1,512 to 2,346 |
| MARQUEE | Shea Homes | 2021-2022 | 62 | 1-3 bedrooms | 903 to 1,570 |

2021 Recap from Team Mundell



2021 remained a strong and resilient seller's market. This past summer, our home selling clients received multiple offers, driving up prices far beyond the list price! It's been a great year for home sellers as this market continues with low inventory and many motivated buyers eager and willing to buy into the New Year.

While it's worth celebrating our sellers' successful 2021, we also thank our clients that purchased homes this past year. Our homebuyers have stayed committed as we negotiated compelling and attractive offers that competed against many and came out on top. There may be a lot of competition, but home buying is not impossible!

Our specialty is helping current homeowners in moving up to larger homes, managing both the sale and purchase to facilitate a successful transition with as little stress as possible. It's important to have experienced agents to navigate this complicated transaction.

We continuously strive to provide the best service to our clients regardless of the ever-changing market. We hope the 2021 Sales Report and Market Recap is helpful to you. If you have any questions about the neighborhood market or want to receive a free comparative market analysis on your home, please email us at:

carolmundell@century21award.com

Carol & Jauren

Consulting, Negotiating and Managing Your Transaction for a successful close!

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